

FAQs from April 2nd, 2019 Webinar

Canada's Oil & Gas: Advancing Low-carbon Emissions Innovation

1. Do I need to be in Alberta to apply?

No. We encourage ventures from across Canada to apply.

2. Do I have to be a member of CRIN to Apply?

• No. We encourage all interested ventures to apply. However, we also encourage all companies to consider becoming part of the CRIN network.

3. Will there be a preference for CRIN members in the selection process?

• No. Being a member is not part of the selection criteria.

4. If my venture is selected, do I have to be a member of CRIN to participate in the Ottawa Showcase?

- Yes. If your venture is selected, you will be asked to sign the social contract to become part of the CRIN community that aims to unite all the players within Canada's oil and gas sector with a common vision to position Canada as a global leader in producing clean hydrocarbon energy from source to end use.
- There is no cost to becoming a CRIN member other than the commitments outlined in the CRIN social contract, which outlines a set of principles for working together in support of our vision of making Canada the global leader in clean hydrocarbon production from source through end use.
- If you have questions about becoming a member, please let us know, and we can discuss them in more detail.

5. Will you only select one venture from each theme area?

• No. There is no fixed number of ventures per theme area.

6. We are an early stage startup, and don't have an industry partner, can we still apply?

 No. We will not be reviewing the details of your technology, therefore we must be able to contact your industry partner and confirm that your technology has been validated.

7. Will you accept industry partner validation that is confidential?

• Yes. We will work with you if this is a concern.

8. Is there a registration site for attending the Ottawa Showcase?

- Not yet. It will go live the week of April 8th.
- If you are interested in attending the event in Ottawa, without CRIN funding, please let us know.
- CRIN will be inviting an audience that will reflect attendees from Ottawa and other points in Ontario who work in decision-making and funding capacities in governments, agencies, and academic capacities.

9. I don't have experience pitching to a government audience, will you provide support on what is expected / appropriate?

 Yes. Selected ventures will be offered government relations training and support in advance of the May 8 event in Ottawa. This session is scheduled for April 23rd in Calgary and will also be offered online if you're outside of Calgary.

10. I'm concerned about my IP – is it a closed room?

- No. This is a public event there could be 100 people or more in the audience, including media.
- You do not need to go into detail on how your technology works. However, you
 must be comfortable sharing the story of your venture and technology with a
 wide audience.

11. Other relevant events are on May 8th in Ottawa as well. I would like to attend them - is this possible?

- Most likely. We are currently coordinating with partners including SDTC and the Clean Growth Hub to enable engagement with these and other key organizations for entrepreneurs in Ottawa during our stay.
- Your participation as a CRIN delegate obliges you to participate fully in a half-day session on government relations in Calgary (or online) prior to the Ottawa trip and for the full time of the 3 hour CRIN Summit event in Ottawa, but you are otherwise able to participate in separate events